

Read, Seen or Heard

A Text-Analytic Approach to Campaign Dynamics

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Slides presented at the Center for Political Studies, Institute for Social Research, University of Michigan, October 5 2016.

Background

There is a good deal of research capturing trends in government/candidate **approval**, and vote intentions.

We are often able to connect these trends to campaign events, and/or shifts in media content.

We are rarely able to directly capture the **information** that voters remember.

Background

Whereas most data sources focus on the **effects of campaign information**, i.e., vote intentions,

or the **provision of campaign information**, i.e., media coverage,

we capture the **reception of information**, i.e., what respondents recall having read, seen or heard about the candidates.

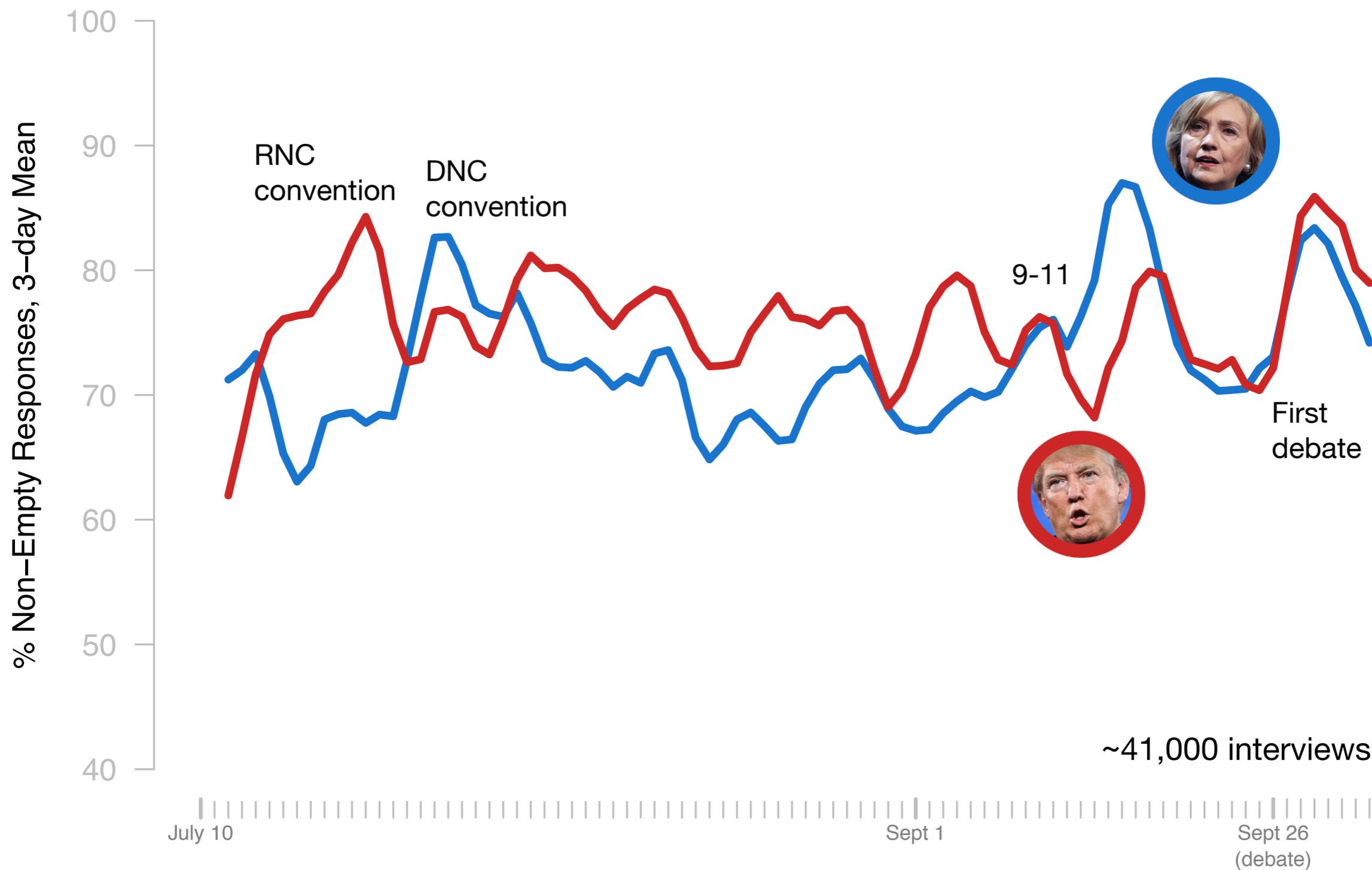
Data

The Gallup U.S. Daily* interviews roughly 500 people by per night, and asks what respondents have **read, seen or heard about Hillary Clinton / Donald Trump in the past several days.**

Verbatim responses are recorded by interviewers.

* The Gallup U.S. Daily interviews adults aged 18 and older living in all 50 states and the District of Columbia using a dual-frame design, which includes both landline and cellphone numbers. Gallup samples landline and cellphone numbers using random-digit-dial methods.

% Having Read, Seen and Heard Something about Clinton or Trump



Rolling 3-day (lagged) averages, unweighted.

Weekly Trends in Read, Seen and Heard



Top 5 words, font size weighted by frequency, based on all responses, July 11-Oct 3, using limited synonym recoding and lemmatization.

Weekly Trends in Read, Seen and Heard

Jul 10-16

mikepence dallas going shooting pick

Jul 17-23

convention speech wife national going

Jul 24-30

russia email convention speech going

Jul 31-6

muslim family son paul ryan convention

Aug 7-13

isis amendment obama second people

Aug 14-20

campaign speech isis people louisiana

Aug 21-27

immigration campaign people louisiana trying

Aug 28-3

mexico immigration speech president going

Sep 4-10

mexico immigration speech going president

Sep 11-17

health obama born talking speech

Sep 18-24

talking debate new york obama people

Sep 25-1

debate miss universe women people going

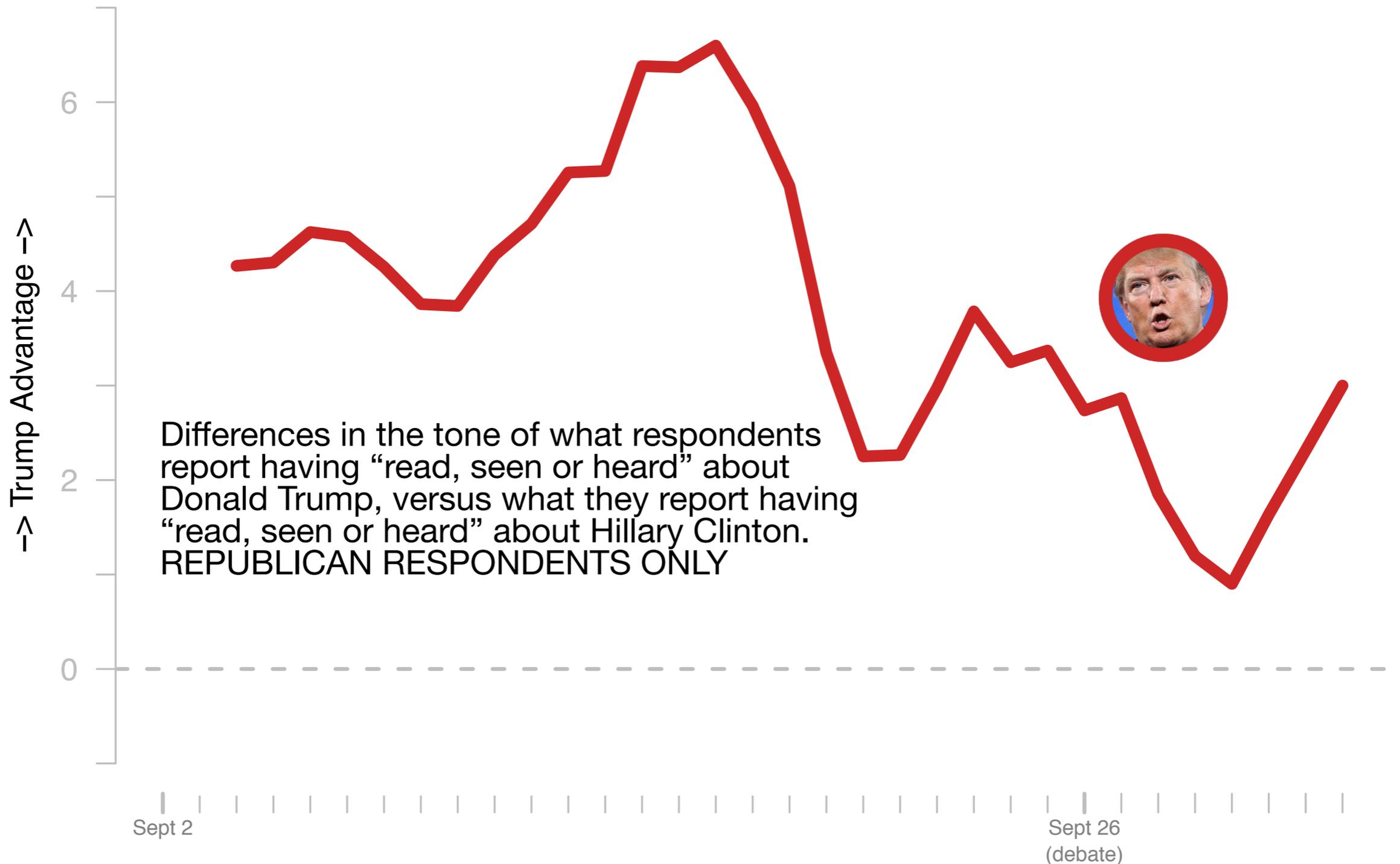
Oct 2-

tax debate paid miss universe returns



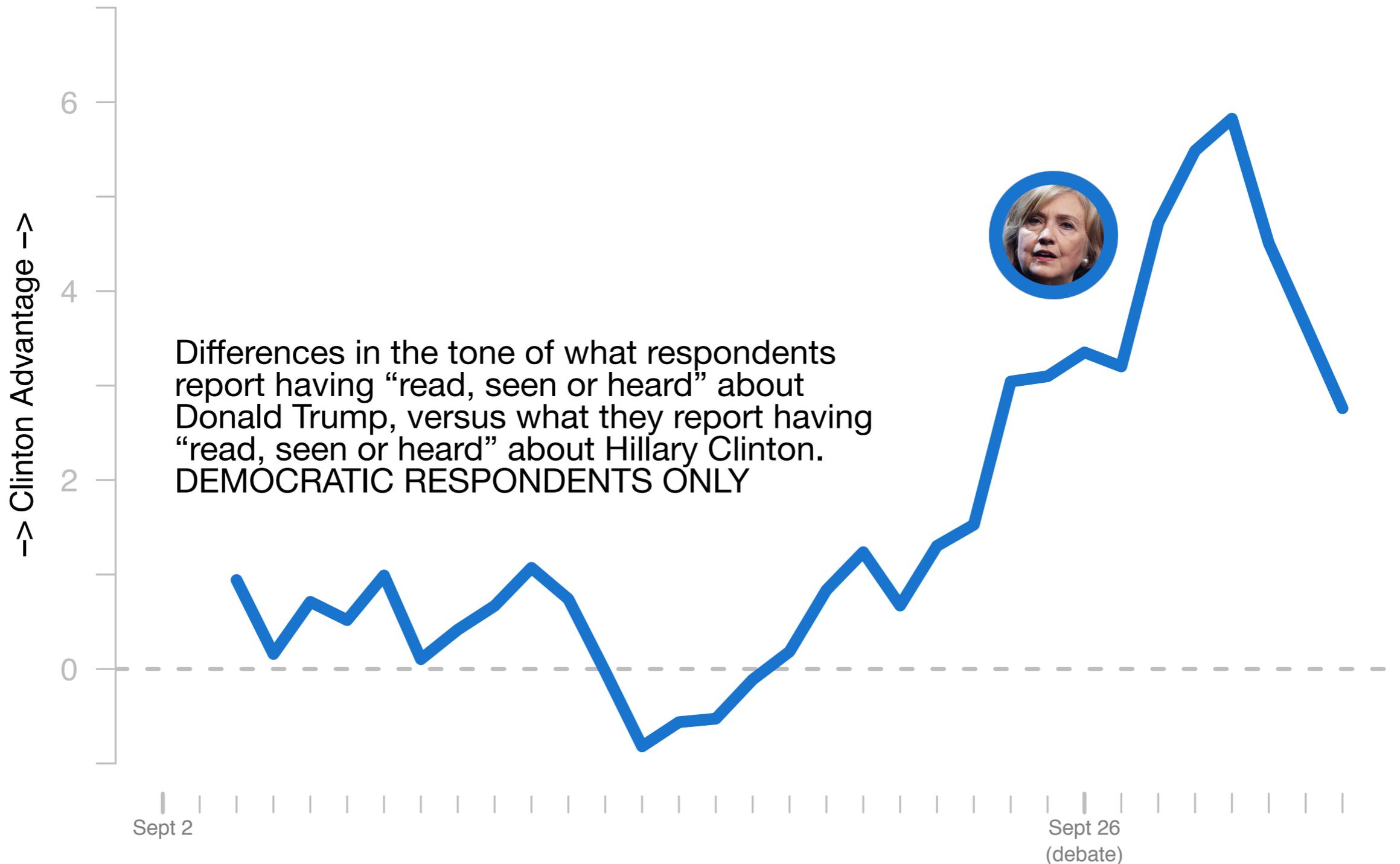
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The Changing Tone of Read, Seen or Heard Responses



Rolling 3-day (lagged) averages, unweighted.
Tone estimated using the Lexicoder Sentiment Dictionary

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Motivated Reasoning in Recollections of the First Debate

Based on respondents interviewed on Sept 27 and 28, 61% believe that Clinton won, while 27% believe that Trump won.* Within partisan groups:



92% of Democrats believe that Clinton won the debate, and 3% believe that Trump won.



53% of Republicans believe that Trump won the debate, and 28% believe that Clinton won.

* Based on Gallup analyses (of the same survey data used here).

Summary of Findings (thus far)

Republicans' **read, seen** or **heard** responses have been more systematically positive about Trump than Democrats have been about Clinton.

Clinton's **read, seen** or **heard** responses were dominated by 'email' until Sept 11. Recalled information about Clinton has been more positive since that time.

Summary of Findings (thus far)

A majority of respondents believe that Clinton won the first debate. But there are real differences in what partisans report having **read**, **seen** or **heard** since then.

Clinton: Democrats cite her debate performance, Republicans continue to cite news on email and other scandals

Trump: Republicans cite his debate performance, while Democrats cite his complex record with women, particularly Alicia Machado.

